

Simple Ways to Boost Lab Productivity and Save Money

by choosing the right sample containment products

Vials and Sample Containment Product Manager

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Sept 21, 2017



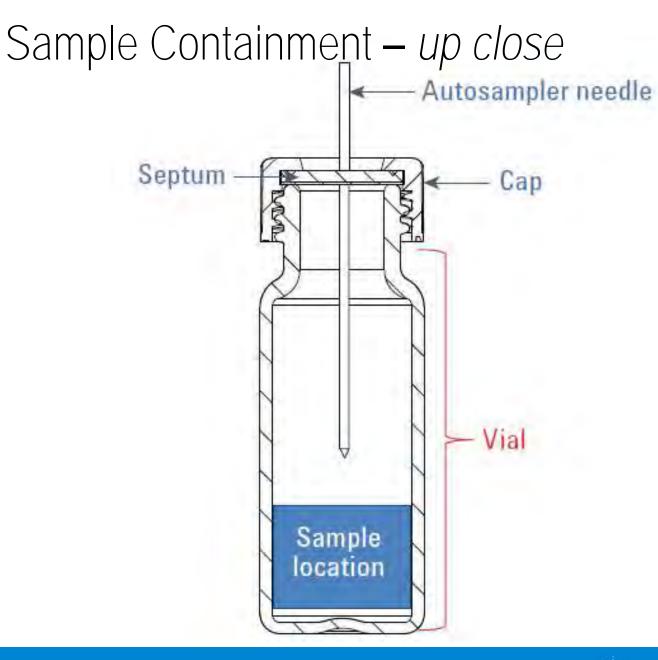
By the end of this webinar you should be able to....

- ✓ Better describe <u>vials</u>*, <u>caps</u>*, <u>septa</u>* and <u>inserts</u>*
- ✓ What makes a "better" vial
- ✓ How vials* work together to provide confidence in sample containment
- ✓ Available ranges for each
- ✓ Making better choices based on application
- ✓ How vials can impact lab productivity
- ✓ Why aren't vials considered a more important part of the flow path
- ✓ Why Agilent should be your one stop shop for sample containment



*For the purposes of being succinct I may refer to "vials" when discussing all products underlined above





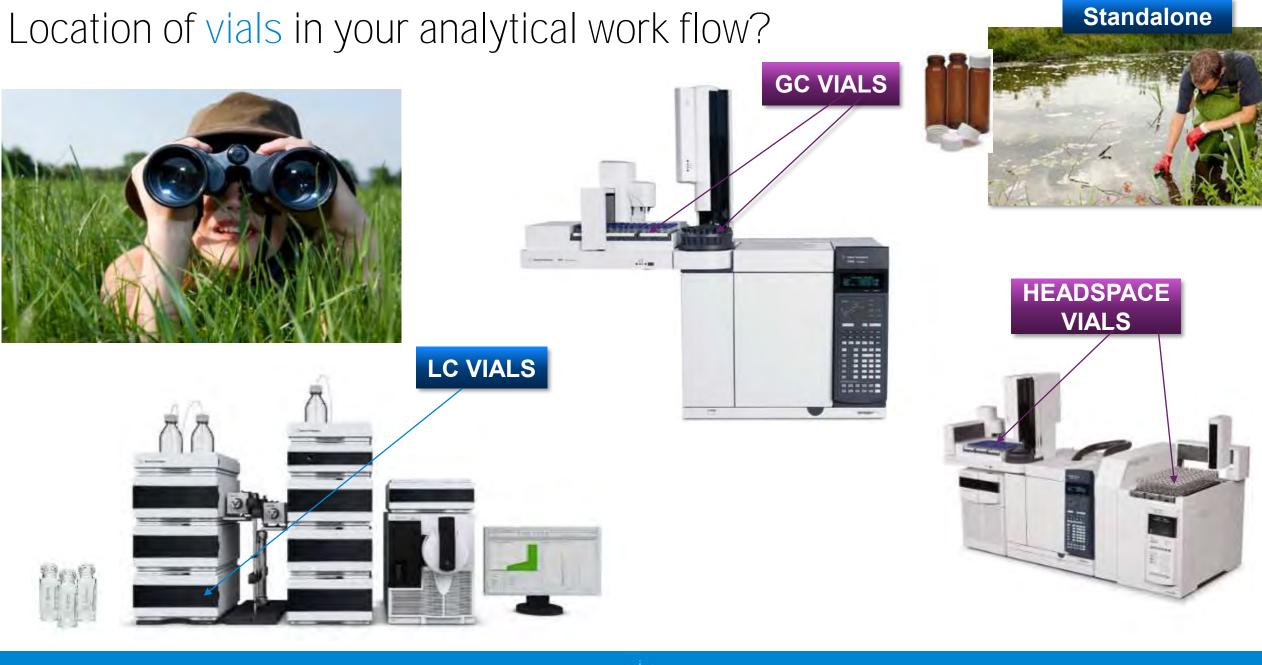


1 The Vial and or insert can be made of glass or polymer, clear or amber, screw, crimp or snap style – *it contains the sample*

2 The Cap can be made of aluminum, steel or polymer – *it holds the septa*

3 The Septum (septa – plural) can be made from PTFE, silicone, rubber, butyl or combination – *it acts as a pierceable barrier between sample and atmosphere*







4

Different vials for different platforms GC/FID



What's in a GC/FID sample?

Analyte which can be separated by gas phase.

steps to GC/FID sample containment

Recommendations

1 The Vial is usually made of glass, clear or amber, crimp in style.

2 The Cap is almost always aluminum or steel (if magnetic is important).

3 The Septa is usually a bilayer of PTFE and silicone but not pre-slit.

Main Industries: Environmental, Energy and fuels, Flavours, Forensics



Different vials for different platforms LC/UV



What's in an LC/UV sample?

Analyte which can be separated by liquid phase.

steps to LC/UV sample containment

Recommendations

1 The Vial is usually made of glass, clear or amber, screw, crimp or snap style.

2 The Cap is usually polymer-based but can be aluminum.

3 The Septa is usually a bi-layer of PTFE and silicone. We recommend pre-slit.

Main Industries: Pharmaceutical, Bio-Pharmaceutical, Food, Material Science



Different vials for different platforms C/HS



What's in a HS sample?

Analyte which can be separated by gas phase.

steps to GC/HS sample containment

Recommendations

1 The Vial is usually made of glass or polymer, clear or amber, screw or crimp in style.

2 The Cap can be made of aluminum, steel or polymer.

3 The Septa can be made from PTFE, silicone, rubber, butyl or combination.

Main Industries: Environmental, Energy and Fuels, Foods and Flavours



Different vials for different platforms LCMS or GCMS



What's in an MS sample?

Analyte which can be separated by ionic charge.

steps to MS sample containment

1 The Vial is usually made of polymer for LC/MS and glass for GC/MS, clear or amber, screw (LC-version), crimp (GC-version).

2 The Cap is almost always a polymer for LC/MS and aluminum for GC/MS.

3 The Septa is usually a bi-layer of PTFE and silicone. We recommend pre-slit for LC/MS and non pre-slit for GC/MS.



Standalone sample containment Storage Vials 4-40ml

A "safe" place to store your customer's samples prior to analysis

- A need for low metal glass, high quality cap/septa \checkmark materials
- Open and closed cap versions \checkmark
- Available in amber and clear \checkmark
- Screw style cap only \checkmark









Storage Vials			Contraction of the local distance of the loc		Latin and state of	
Vial Size	Unit	Cap Size	Vial Type	Septa Type	Closed Top	Open Top
4 mL. 15 x 45	100/pk	13-425	Clear	PTFE/silicone	5183-4311	5183-4331
	100/pk	13-425	Amber	PTFE/silicone	5183-4321	
12 mL, 19 x 65	100/pk	15-425	Clear	PTFE/silicone	5183-4312	5183-4332
	100/pk	15-425	Amber	PTFE/silicone	5183-4322	
22 mL, 23 x 85	100/pk	20-400	Clear	PTFE/silicone	5183-4313	5183-4333
	100/pk	20-400	Amber	PTFE/silicone	5183-4323	
40 mL, 28 x 95	100/pk	24-414	Clear	PTFE/silicone	5183-4314	5183-4334
	100/pk	24-414	Amber	PTFE/silicone	5183-4324	
	100/pk	24-414	Amber			5190-4000









Ever wonder how a glass vial is made?

The following 4 step guide will...

- Give you some insights into the process of making a vial
- Help you to appreciate the complex nature of the manufacturing process
- \checkmark How each step is critical to making a better vial







Raw material sourcing

Vials are made from a selection of basic materials

- Silica
- Soda Lime

Followed by...

• Up to 25 metals



You have all of your materials at the ready. *Now what?*







Turning raw material into tubular glass

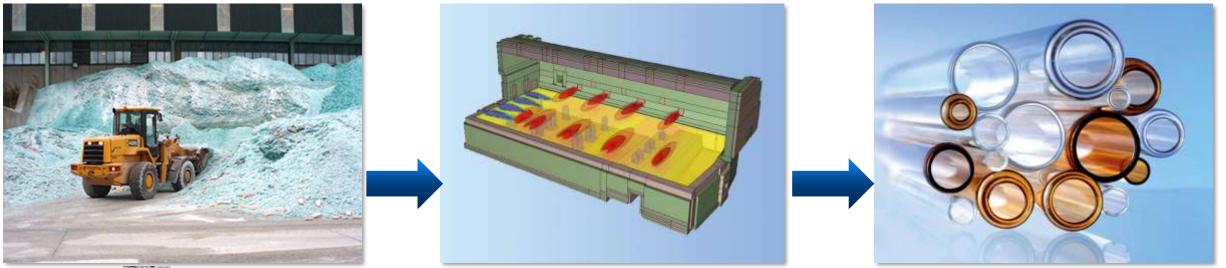
The "hot end" process

All raw materials are placed "or fed" into a huge furnace at >1500 degrees Fahrenheit

Next...

"Press-and-blow"

The individual section machine takes the molten material and feeds it though simultaneously to form glass tubes.



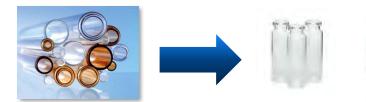


The biggest cost related to vial manufacturing is the energy used to form the product



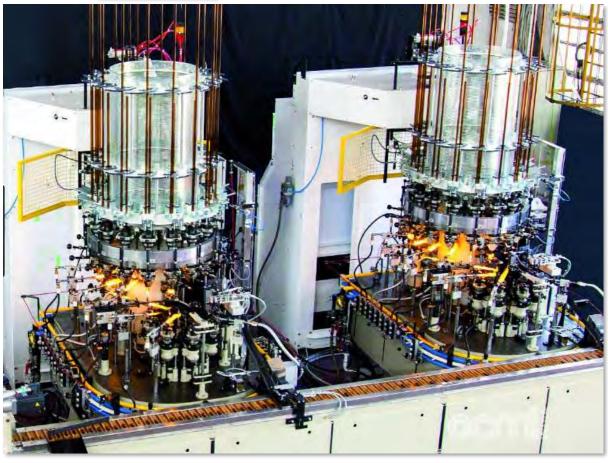


Tubular conversion to vial





- ✓ *Flame* is used to split the tubing rods into vial length sections
- ✓ *Flamed again* forming the opening at the top of the vial
- Flamed a third time to close the bottom of the vial





No cutting device is used to make the vial. This limits microfracturing and allows for a smoother surface.

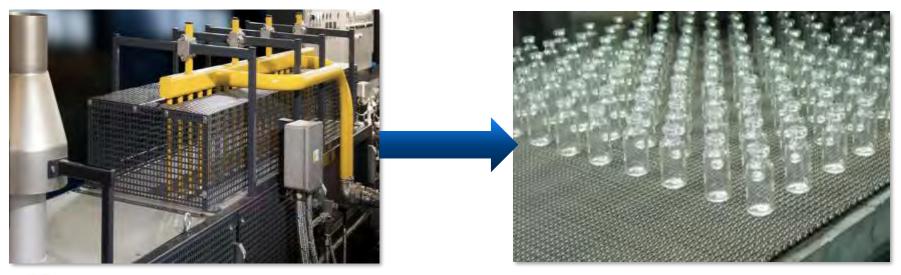




Reducing the stress in glass during manufacture

The structure of the vial is made but you are not finished yet!

- \checkmark The previous processes caused stress which has accumulated in the glass
- $\checkmark~$ At any time the glass could crack if not explode and would be of no use
- \checkmark This final and important step called **annealing** helps to reduce this stress





Stop your screaming! Vials which rub against each other during manufacturing can cause microfractures or abrasions impacting containment performance



Shedding some light on colored glass For light sensitive analytes

We all call it amber glass, however, its actually colored glass

The "**amber**" tint can vary widely but still be effective

Must meet USP660 requirements

- Wavelengths 290-490nm
- Containers <1ml thru >20ml

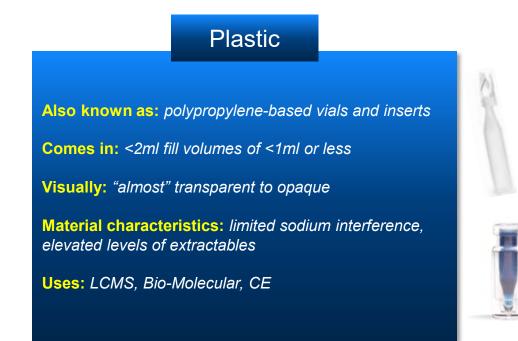
USP 37		A Land A
(660) CONTAINERS—GLAS al Tests / (660) Containers—Gla	of Spe	ectral hission avelength 290 nm
Nominal Volume	Flame-Sealed	Containers with
(mL)	Containers	Closures
(mL) Up to 1	Containers 50	Closures 25
LUT ALLS		
Up to 1	50	25 🗸
Up to 1 Above 1 and up to 2	50 45	25
Up to 1 Above 1 and up to 2 Above 2 and up to 5	50 45 40	25 20 15

Sulfur, together with carbon and iron salts, is used to form iron polysulfides and produce amber glass ranging from yellowish to almost black!



Glass versus plastic Which vials are better?

- There isn't one simple answer!
- And you will not be surprised Its application dependent
- Each have there own pluses and negatives







In summary

You should now have a better understanding of the vial manufacturing process.



Coming up...

Making a cap and septum for your vial





Microvials High Recovery Vials and Inserts <a>





Limited or high value sample? Inserts - continued 150-400ul (0.15-0.40ml)

- ✓ You may have limited sample
- ✓ Expensive to prepare analyte
- ✓ Must be used in accompaniment with wide-opening 2ml vials

Description	Sample volume	Material	Centilied	Unit	Part No.
Vial inseri	100 pt		Υ.	500/pl	9301-1387
Vial insert. For 2 mL standard opening (8 mm) screw top vials	150 µŁ	Glass with polymer feet		100/pk	5183-2088
Vial insert, 200 µL measured fill (150 µL recommended), for 2 mL standard opening (8 mm) screw top viabs	150 μι	Pulled point glass		100/pi	5183-2089
Vial insert, flat bottom, for 2 mL standard opening (8 mm) screw top vials	200 µL.	Giass		100/pk	5183-2090
Vial insert, with graduations	250 pl	Polypropylene		100/pl	5190-4073
Vial insert	250 µL	Glass with polymer feet	Glass with polymer feet Y		5181-1270
Vial insert	250 µL Deactivated glass with Y polymer feet		Ŷ	100/pk	5181-8872
Vial insert, graduated to 300 μL in increments of 100 μL Do not fill to more than 250 μL	250 H	Polypropylene with polymer feet	Y	100/pk	5182-0549
Viel insert	250 pt	Pulled point glass	Y	100/pk	5183-2085
Viai Insert, conical	250 pl	Polymer feet	Y	25,000/pk	5185-5958
Vial Insert, flat bottom	250 J.L	Glass	Y	50,000/pk	5067-0212
Vial insert	350 µL	Glass		1,000/pk	5188-5321
Viai insert, Bat bottom	400 til.	Glass	¥	500/pk	6181-3377
Vial Insert, flat bottom	400 µL	Deactivated glass	Y	500/p)	5183-2086
Vial Insert, flat bottom	400 pl	Polypropylene	Ŷ	500/pk	5183-2087
Cap for 350 pl. glass insert				1,000/pk	5188-5322

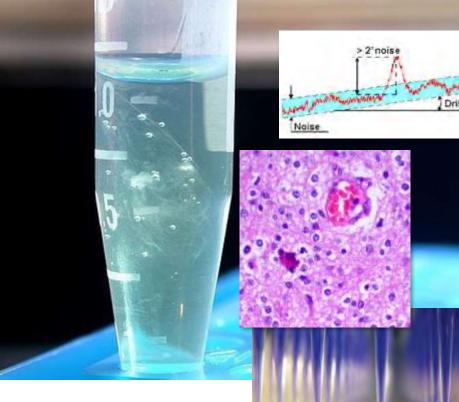


Limited or high value sample? High recovery vials 15ul-0.8ml

- Available in both glass and polymer materials, and combined materials
- ✓ Minimal residual volume of 1-2ul
- \checkmark Available in clear and amber
- ✓ Silanized or not

Extract from page 13 of new Vials broc	chure				
Description	Sample volume	Material	Certified	Unit	Part No.
Microvials					
WineGlass shape, 12 x 32 screw top	15 µL	Glass, clear	Glass, clear		5184-3550
	15 µL	Glass, amber		100/pk	5184-3554
WineGlass shape, 12 x 32 crimp top	15 μL	Glass, clear		100/pk	5184-3551
	15 µL	Glass, amber		100/pk	5184-3555
Crimp top, tapered, 6 mm	100 µL	Glass, clear		500/pk	5180-0844
Crimp top, round bottom, 6 mm, for HTS and HTC PAL liquid injection	300 pL	Glass, clear		500/pk	5180-0841
Crimp/snap top	700 µL	Polypropylene		100/pk	5182-0567
Crimp top, flat bottom	800 µL	Glass, amber		1,000/pk	5183-4487

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Limited or high value sample? High recovery vials 1.5ml

- ✓ Available in both glass and polymer materials, and combined materials
- ✓ Minimal residual volume of 1-2ul
- $\checkmark\,$ Available in clear and amber
- ✓ Salinized or not



Extract from page 13 of new	Vials brochure				
Description	Sample volume	Material	Certified	Unit	Part No.
Crimp top	1.5 mL with 30 µL reservoir	Glass, clear		100/pk	5182-3454
	1.5 mL with 30 µL reservoir	Glass, clear (silanized)		100/pk	5183-4497
Screw top	1.5 mL with 30 µL reservoir	Glass, clear	-	100/pk	5183-2030
	1.5 mL with 30 µL reservoir	Glass, amber		100/pk	5183-2073





Limited or high value sample? Vials with integrated inserts 250-300ul

250 µL

250 µL

250 µL

300 µL

300 µL

300 µL

300 µL

Polypropylene

Polypropylene Polypropylene

Glass, clear

Glass, clear

Glass, amber

Glass, amber

- ✓ Similar to high recovery vials but lower in price
- ✓ Not certified

Vials with Integrated Inserts Screw top, with glass insert

Crimp/snap top, with glass insert

Screw top, with fixed insert

Crimp top, with fixed insert

Screw top, with fixed insert

Crimp top, with fixed insert

- $\checkmark\,$ Come in amber and clear glass
- ✓ Crimp and screw cap styles

Extract from page 13 of new Vials brochure

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September 21, 2017

Standalone sample containment Test Tubes 3.5-60ml

Are used for...

- Sample collection \checkmark
- Fractionation \checkmark
- Centrifugation \checkmark
- Reconstitution \checkmark

Extract from page 24 of you Vials brochure

Test Tubes				
Description	Size	Certified	100/pk	250/pk
12 x 48 mm	3.5 mL		5022-6534	
16 x 48 mm	7 mL		5022-6533	
12 x 100 mm	8.5 mL			5022-6531
16 x 100 mm	20 mL			5022-6532
30 x 48 mm round bottom glass	20 mL	Y	5042-6470	
25 x 100 mm round bottom glass	40 mL		5042-6459	
30 x 100 mm round bottom glass	60 mL		5042-6458	











There are mainly 2 types of materials used in the manufacture of autosampler caps

- ✓ Polypropylene (screw and snap styles)
- ✓ Aluminum (crimp style)

Followed by...

- ✓ Steel (screw)
- ✓ Polyurethane (screw)





But how do you get from raw material to finished cap?



Put a cap on it!

We talked earlier about making a vial; that's only half of the story

The following slides will...

- Provide some insights into cap and septum manufacturing
- Help you to appreciate the complex nature of the various processes
- $\checkmark\,$ What's "essential" to make a better cap and septa



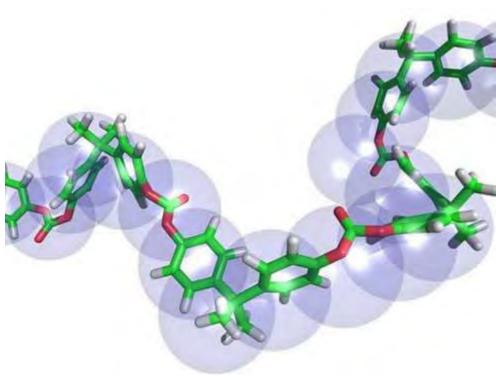




Making a cap Sourcing the raw materials

It's trickier than one might think

- When it comes to polymers there are many options in the market
- Purer materials are more expensive
- Some manufacturers source recycled materials which are cheaper
 but lead to leachable contamination of the flowpath





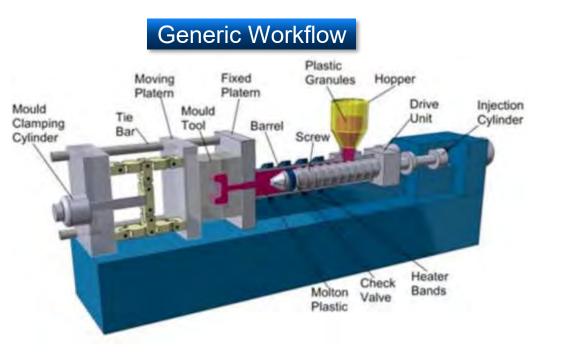
Extractables are compounds which have the potential to leach (producing **leachables**), both organic and inorganic, into the analytical flowpath



Making a cap Making a Mould

Like any "formed" plastic product a mould has to be designed

- Usually involves a chamber made from stainless steel containing a cavity shaped like the product being designed
- Pellets are dropped into the hopper and are pushed through with heat and fill the cavity, again, again, ...





Agilent uses a proprietary processes inclusive of <u>patented internal locking</u> <u>nib</u>, <u>shorter thread</u>, <u>unique external grip pattern</u> and, of course, the Agilent logo.



The Septum (septa plural)

- Determined by sample matrix and analyte of interest
- Can be made from a broad range of materials are used including natural red rubber, various synthetic silicones, butyl rubber, Viton and other synthetic rubber products
- Hardness of septum material will influence sealing; getting this correct is essential
- PTFE in most cases is used to provide an "inert"/barrier layer facing the sample



Pierce and Tear force testing are important vetting steps to determine septum appropriateness after all septa are a component which directly interacts with moving components of the instrument



Autosampler needle

Cap

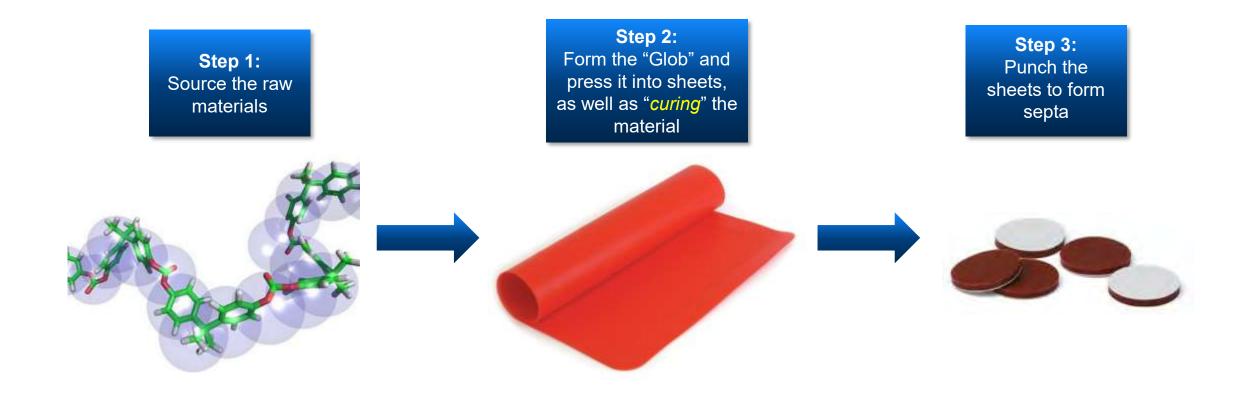
Vial

Sample

location

Septum

Making a septum





See more about curing in Slide 49

Curing is done to polymerize the layers insuring a bond between the PTFE and the silicone.



When 2 becomes one Combining the cap and septa



We are nearly there...

- \checkmark Now take the cap and either manually or automate the placement of the septa within the cap
- \checkmark Agilent uses automated systems which lower the variability of manual placement
- \checkmark We offer caps in both pressfit and bonded varieties



(hy do you now recommend bonded caps? Bonding is a newer technology which) keeps the septa from being pushed out of the cap. No chemicals are used in the adhesion process.



Resources available General Reference poster

Publication no. Agilent Vials and Sample Containment Solutions 5991-6960 CONSISTENT QUALITY, MAXIMUM PRODUCTIVITY

Why gamble with your results? Agilent vials are the only vials that deliver time-saving, and cost-saving, advantages like these:

10 +Ant, Graf. Beadques ville mit eine (10 mil to 20 mil) 40 mil. 1842 5U -Materials (15 pl to \$00 pl) Ben sint (2rel) tument brand High recovery water (Scipt or 1.5 mil) Poligeoppieres ende (2ml.) state of the local states 127 (Light of Light) areas Construmed'slamons wide (2 rel.) Innam unte 14 mil in 40 mil Wellplates (102) pl. to 1.2 ml.) Net taber 15 mi to 50 mil (and growing) 100s of millions Countries we deliver to Polipsopolana Microsontrifupa nata (550 µC) schen (520 µC) across the world, from Albania to Vietnam Male with integrated matter (PSD) of the Still p II Best in glass: All visits are made of type 33-51 coollident of expansion for top performance 33/5150% Construction of Fill Benefatie Billing The second 10 million ACC 20 30% meters Time savings using our full range of short threat screw top vials and caps Drawing Decemented (1) Part Reader: For an in-depth look at the Agilent Vials portfolio, including product brochure, crimping video, and white papers, visit oun/chem/vielsresources e right vial is only a live clicks ave www.agil toal is quickly And the sight produc remotive vial type e from more then 600 water, case, and see Researching For Hinne Hans I ben s 20m Ran allina Exc. Alimne Ziern 10ml 11ml HINAT DOM BITS 100 2016 Go to Agilent Technologies

The optimal sample size can be a function of many things, including analysis type, analysical plottom, and sample availability. Agalant wisk offer the same considering performance across the and same range, from 15 µ to 05 mL What's meas, fixey are menufactured to parlow assambably with a version of analysical instrument—casapables of these are installed in

The industry's largest selection of sample containment products Choose the right cleants for your sample

Always make sure the sapte you select are chemically compatible with your sample and solvent. Use this chart as a guide, but remember that shemical comprohibity can very based on solvent concentration, molecular weight, and temperature.

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Use this chart to datamine the right cap and septe combination, based on your application. Note: septs that are too thick can provent the cap from fitting property on the viol.

	Eight afternernet	THE FITS	PEC Block	PTIC/Statem/PREP	FTTE/Test Bakter	PTIE/Skip
Terranite)	The State of the second	SHE SHELLING	200-201 Seraf" 200-202 Sera seral)"	0.00400 (5.444)	SIGN-CUTE (Theory	010-409 (11 mm
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CrossLab



How large does your sample container need to be?

The optimal sample size can be a function of many things, including analysis type, analytical platform, and sample availability. Agilent vials offer the same consistent performance across the entire size range, from 15 µL to 60 mL. What's more, they are manufactured to perform seamlessly with a variety of analytical instruments—regardless of make or model.





Publication no. 5991-6960

What do they look like when filled?





Publication no. 5991-6960





Good chemistry?

Always make sure the septa you select are chemically compatible with your sample and solvent. Use this chart as a guide, but remember that chemical compatibility can vary based on solvent concentration, molecular weight, and temperature.

Septa Chemical Compatibility

	PTFE	PTFE/Silicone	PTFE/Silicone/PTFE*	PTFE/Red Rubber	PTFE/Butyl
Acetonitrile					
Hydrocarbons (hexane, heptane, methane)	4		٠	•	
Methanol	۰.		٠	÷.	
Benzene	4				
THE	a .'				
Toluene	+				
DMF		14	(*)		
DMSO	a.	4	ă.		4
Ether					
Chlorinated solvents (methylene chloride)	4 10				
Alcohols (ethanol)	A.	*		*:	*
Acetic acid	- 4° -	1.	٠		
Acetone			*		
Phenol		19	۰.		
Cyclohexane	191				
*PTFE/silicone/PTFE has the same chemical compatibility of PTFE ONLY UNTIL PUNCTURED.					



Publication no. 5991-6960



Put a cap on it And don't forget about the septum combination!





Publication no 5991-6960

č.

Use this chart to determine the right cap and septa combination, based on your application. Note: septa that are too thick can prevent the cap from fitting properly on the vial.

Cap and Septa Compatibility

	High Performance Septa	Thin PTFE	PTFE/Silicone*	PTFE/Silicone/PTFE*	PTFE/Red Rubber	PTFE/Butyl
Part number 1	5190-3986 (18 mm) 5190-3987 (20 mm)	5062-3582 (11 mm)	5190-7021 (9 mm)** 5190-7023 (9 mm pre-slit)**	5182-0723 (9 mm)	5181-1210 (11 mm)	5183-4479 (20 mm)
Temperature range	40 to 300 °C for up to 1 hour	Up to 260 °C	-40 °C to 200 °C	-40 °C to 200 °C	-40 °C to 90 °C	50 °C to 150 °C
Use for multiple injections	No	No	Yes	Yes	No	No
Price	Most expensive	Very economical	Economical	Most expensive	Very economical	Economical
Resistance to coring	Excellent	None	Excellent	Excellent	None	None
Recommended for storage	No	No	Yes	Yes	Νσ	No
Best for	High temperature headspace applications	Superior chemical inertness, short cycle times, and single injections	Most common HPLC and GC analyses, not as resistant to coring as P/S/P	Superior performance for ultra analysis, repeat injections, internal standards	Chlorosilanes more economical option for single injections	Organic solvents, acetic acids; impermeable to gasses

Now available in bonded.

These are just a few oppose, many more are available



How can vials reduce common pain points you face?

Working with vials and caps



What's on your mind?

- Productivity
- Client satisfaction
- Cost efficiency
- Technical problem
- **Downtime**

Procuring vials and caps



What's on your mind?

- Financial benefit
- Strategic partnership
- Simplified buying process
- Purchasing costs



Common productivity issues faced if you are a Purchasing Manager

Issue Type	Is it common?	
Reducing labor costs	Yes	
Reducing downtime	Νο	
Increasing throughput	Yes	
Improving well-being	Νο	
Product availability	Νο	
Training and support	No	



Common productivity issues faced if you are a Scientific/Technical user

Issue Type	Is it common?	
Reducing labor costs	Νο	
Reducing downtime	Yes	
Increasing throughput	Νο	
Improving well-being	Yes	
Product availability	Yes	
Training and support	Yes	



Co\$t versus benefit\$ of using better vials

Choosing the correct vial or cap can...

- Limiting sample reruns
- Limit downtime

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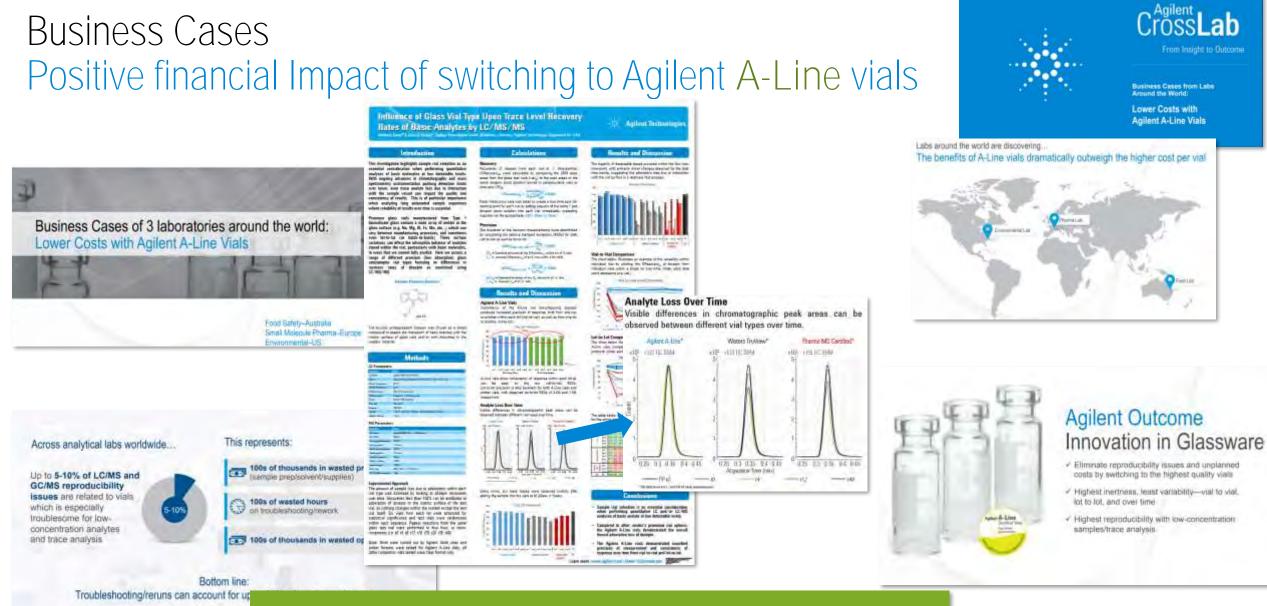
eve

- Lower Instrument repair and service calls
- Reduce troubleshooting
- Improve customer well-being
- Reduce environmental impact

This represents: Across analytical labs worldwide ... 100s of thousands in wasted product costs (sample prep/solvent/supplies) Up to 5-10% of LC/MS and GC/MS reproducibility ssues are related to vials 100s of wasted hours which is especially on troubleshooting/rework roublesome for lowconcentration analytes and trace analysis 100s of thousands in wasted operating costs Bottom line: Troubleshooting/reruns can account for up to 25% of unplanned costs Refer to Business Case Publication no. 5991-7845EN One small change can save your lab up to 25% in operating costs Potential savings for labs running 200 samples per week (48 weeks/year)







Link: http://cn.agilent.com/cs/library/casestudies/public/A-LineVialsCaseStudy5991-7845EN.pdf



Crimp your vial not your style

Does your customer crimp loads of vials daily? Help your customer to...

✓ Save time

You Tube

- ✓ Get a better seal
- ✓ Increase productivity
- ✓ Consistency of crimping performance



https://www.youtube.com/watch?v=9VNQXr0FbXc











The right vial is only a few clicks away

Use our online selection tool to quickly find the right products for complete confidence in your sample containment.

- · Answer a few simple questions to identify your best options
- · Search by technique, product number, vial type, or instrument manufacturer
- · Make a perfect pick from more than 600 vials, caps, and septa

Go to www.agilent.com/chem/selectvials

Learn more www.agilent.com/chem/vialsresources

Find a local Agilent customer center in your country www.agilent.com/chem/contactus

USA and Canada 1-800-227-9770 agilent_inquiries@agilent.com

Europe

info_agilent@agilent.com

Asia Pacific

inquiry_lsca@agilent.com

India india-Isca_marketing@agilent.com



You should now be able to....

- Better describe <u>vials</u>*, <u>caps</u>*, <u>septa</u>* and <u>inserts</u>* \checkmark
- What makes a "better" vial \checkmark
- How vials* work together to provide confidence in sample \checkmark containment
- \checkmark Available ranges for each
- Making better choices based on application \checkmark
- How vials can impact lab productivity \checkmark
- Why aren't vials considered a more important part of the flow path \checkmark
- ✓ Why Agilent should be your one stop shop for sample containment



*For the purposes of being succinct I may refer to "vials" when discussing all products underlined above





THANK YOU FOR YOUR LISTENING

DO YOU HAVE ANY QUESTIONS?

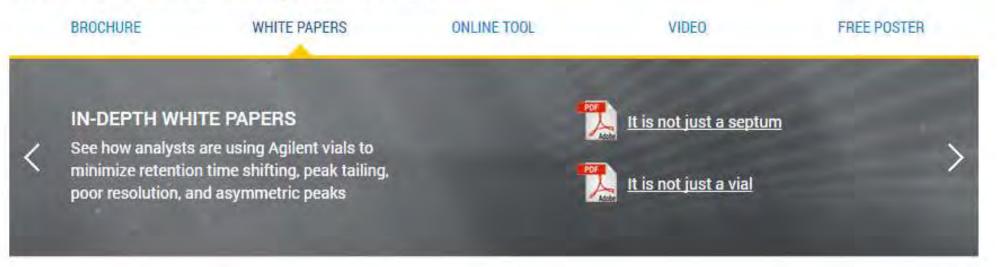


Appendix



Resources available 2 White Papers for more details on Septa and Vials

Take a closer look at the Agilent Vials Portfolio





An Agilent Septum is Not Just a Septum





Vials brochure

Downloadable

Link: https://www.agilent.com/cs/library/b rochures/5990-9022EN_LR.pdf

Contains: 450+ products

Chemical compatibility charts

Our latest advances with technical explanations







Curing (or Conditioning) The art of limiting siloxane bleed while improving ease of use

Previously we discussed how the raw material is converted into the glob, rolled out and stamped into septa. I mentioned "curing"; lets go into more detail on this *very* important step...

Curing is an important step improving the septa performance:

- **Chemical:** Curing longer produces lower bleed but has a negative impact on the physical or mechanical structure of the material.
- Mechanical: Curing (or conditioning) makes the septa harder making it more difficult for the autosampler needle to penetrate.
- Chemical/Mechanical: Getting the balance right between the need for lower bleed and material malleability is the "art".



Agilent's range of septa provides exceptional overall performance (chemical and mechanical)

